

## 2019 ANNUAL REPORT

Opportunity & Dignity for Adults with Disabilities

Achieve Services Incorporated, a non-profit day training and habilitation service provider, has been providing services to individuals with disabilities since 1964. We strive to create innovative opportunities to inspire people with disabilities, enabling every participant to lead a meaning, self-determined life.

We will be known as a leader in our industry, providing long-term sustainable

solutions that enhance the lives of our participants and employees. We will be a voice that people trust, a change agent, continually evolving and growing. We honor personal choice, and invest in every individual's right to cultivate and contribute their talents in ways that enrich themselves and society.

In our quest for ever-improving quality services, we are a CARF certified program.



### Impact: Community Employment

# 100%

Job sites paying minimum wage or more

# 34

 Community job sites

Participants working in the community

# 100

Find and follow us on social media



# Satisfaction

Consistent work  
in Achieve's shop

# 100%

Participant Satisfaction

90%

Employee Satisfaction

84%

Employer Satisfaction

95%

Impact:

## Center-Based Employment

Center-based wages per quarter

# \$30,340

Variety of center-based jobs

# 16

Impact:

## Life Enrichment Activities

# 200

 per quarter

## Volunteer Opportunities:

- Feed My Starving Children
- Meals on Wheels

*"The staff are top notch, the best."*



# Financials

## Statement of Activities Support & Revenue

Program Service Fees	\$4,773,468
Community Based Income	\$471,676
Production Income	\$245,425
Donations and Special Events	\$424,672
Grants	\$129,310
Investment Income	\$380,343

**Total Revenue** **\$6,424,894**

### Expenses

Program Services	\$5,237,068
General & Administrative	\$442,290
Fundraising	\$53,211

**Total Expenses** **\$5,732,569**

**Revenue Expenses** **\$692,325**

## Leadership Team

CEO **Tom Weaver**

Development Director  
**Jennifer Dieter**

Program Director **Carol Donahoe**

Human Resources Director  
**Lindsey Johnson**

Program Supervisors  
**Cassie Derner** **Jessica Kottsick**  
**Jim Rooker**

## Financial Position

### Assets

#### Current Assets

Checking/Savings	\$674,986
Investments	\$3,404,630
Accounts Receivable	\$647,107
Inventory	\$9,043
Prepaid Expenses	\$90,131

**Total Current Assets** **\$4,825,897**

#### Fixed Assets

Furniture and Fixtures	\$331,016
Equipment	\$192,938
Vehicles	\$1,214,356
Less: Accumulated Depreciation	(\$1,294,903)

**Total Fixed Assets** **\$443,407**

**Total Assets** **\$5,269,304**

### Liabilities & Net Assets

#### Current Liabilities

Accounts Payable	\$20,055
Accrued Wages	460,000
Accrued Pension	\$52,506
Other Accruals	\$1,290

**Total Current Liabilities** **\$133,851**

#### Net Assets

Unrestricted Net Assets	\$2,842,214
Designated Net Assets	\$2,293,239

**Total Net Assets** **\$5,135,453**

**Total Liabilities & Net Assets** **\$5,269,304**

## Board of Directors

### Chair

Kathy Svanda

### Vice Chair

Tami Hagen

### Secretary

Sandy Crawford

### Treasurer

Jim Steffen

## Members at Large

John Bennett

Pam Deal

Susan Holden

John LeTourneau

Natalie Steffen

Tom Wilson





Opportunity & Dignity for Adults with Disabilities

1201 89th Avenue NE #105  
Blaine, MN 55434

(763) 783-4909  
info@achieveservices.org  
achieveservices.org

## Demographics

# 195

### People served

- Working in the community - 100
- Full-day in Achieve's shop - 65
- Partial day work - 26
- People in therapeutic areas - 40

